

HOW TO START YOUR OWN REAL ESTATE PHOTOGRAPHY BUS Ebook

How to Start Your Own Real Estate Photography Business

Embarking on a journey to start your own real estate photography business can be an exciting and lucrative venture. With the real estate market continuously thriving and the demand for high-quality property images increasing, skilled photographers have a unique opportunity to carve out their niche. However, launching a successful business in this niche requires more than just a good camera; it involves strategic planning, technical expertise, marketing savvy, and a solid understanding of the real estate industry. This comprehensive guide will detail the essential steps you need to take to establish and grow your own real estate photography business from the ground up.

Understanding the Real Estate Photography Industry

Market Overview

The real estate industry heavily relies on visual content to attract potential buyers. High-quality images can significantly influence the decision-making process, making real estate photography a critical component of property marketing. As a photographer, you provide a service that enhances property listings, boosts sales, and helps real estate agents and homeowners stand out in a competitive market.

Target Audience

Your primary clients will likely include:

- Real estate agents and brokers
- Property developers and builders
- Homeowners looking to sell independently
- Property management companies

Understanding your target audience's needs and expectations is vital for tailoring your services and marketing efforts.

Setting Up Your Business

Developing a Business Plan

A well-thought-out business plan serves as a roadmap for your venture. It should include:

- Business objectives and vision
- Target market analysis
- Competitive analysis
- Pricing strategy
- Marketing and sales plan
- Financial projections and budget

Legal and Administrative Setup

Establishing the legal structure of your business is crucial. Options include sole proprietorship, LLC, or corporation, depending on your location and needs. You should also:

- Register your business with local authorities
- Obtain necessary licenses or permits
- Get business insurance to protect your equipment and liability
- Open a dedicated business bank account
- Set up accounting and invoicing systems

Equipping Yourself with the Right Tools

Camera and Lenses

Your camera is the core of your business. Consider investing in:

- DSLR or mirrorless cameras with high-resolution sensors
- Wide-angle lenses (16-24mm for full-frame cameras) to capture expansive room views
- Tilt-shift lenses for perspective correction

Accessories and Equipment

Additional gear will enhance your workflow:

- Tripod for stability during long exposures

- External flash or lighting kits for interior illumination
- Drone for aerial shots (if permitted and legally compliant)
- Remote shutter releases to minimize camera shake

Post-Processing Software

Editing is vital for producing stunning images:

- Adobe Lightroom for initial adjustments
- Adobe Photoshop for advanced editing and image stitching
- HDR software if necessary for high dynamic range images

Mastering Photography Techniques

Understanding Composition and Lighting

Effective composition and lighting can make or break your images:

- Use natural light whenever possible to create inviting spaces
- Ensure rooms are clutter-free and well-organized
- Utilize the rule of thirds to create balanced images
- Use wide-angle lenses to capture entire rooms

Technical Skills

Develop proficiency in:

- Proper exposure settings for interior and exterior shots
- Bracketing and HDR techniques for high dynamic range images
- Perspective correction to avoid distortion
- Post-processing workflows for consistency and quality

Building a Portfolio and Branding

Creating a Stunning Portfolio

Your portfolio showcases your skills and style. To build it:

- Include a variety of property types and styles
- Show before-and-after editing comparisons
- Highlight your best work on a professional website or social media
- Gather testimonials from early clients

Developing Your Brand Identity

Establish a memorable brand by:

- Designing a professional logo and branding materials
- Creating a user-friendly website with contact info and portfolio
- Maintaining active social media profiles to engage with potential clients
- Consistently applying your branding across all platforms

Marketing Your Real Estate Photography Business

Networking and Partnerships

Relationships are key in this industry:

- Connect with local real estate agents and agencies
- Attend industry events and open houses
- Offer referral discounts or commission-based incentives
- Partner with property staging companies and home inspectors

Online Marketing Strategies

Maximize your online presence:

- Optimize your website for local SEO with keywords like ?real estate photographer in [location]?
- Utilize social media platforms such as Instagram, Facebook, and LinkedIn
- Publish blog posts on real estate tips and photography insights
- Use email marketing to stay in touch with clients and prospects

Advertising and Promotions

Promote special offers:

- Introductory discounts for new clients
- Package deals (e.g., interior, exterior, drone shots)
- Referral bonuses for clients who bring in new business

Managing Your Business Operations

Scheduling and Workflow

Efficient scheduling ensures timely delivery:

- Use booking software or calendars to manage appointments
- Establish clear turnaround times for editing and delivery
- Set expectations with clients regarding shoot times and deadlines

Pricing Your Services

Determine competitive yet profitable rates:

- Research local market rates
- Offer tiered packages based on property size and complexity
- Include additional charges for extras like drone photography or twilight shoots

Delivering Excellent Customer Service

Satisfied clients are your best marketing tool:

- Communicate clearly and promptly
- Provide high-quality images and meet deadlines
- Request feedback and reviews
- Follow up for future business or referrals

Scaling and Growing Your Business

Expanding Service Offerings

Beyond basic photography, consider additional services:

- Video tours and virtual staging
- 3D virtual walkthroughs
- Social media content creation for listings

Hiring and Delegating

As demand grows:

- Hire assistant photographers or editors
- Train staff to maintain quality standards
- Develop systems for seamless operations

Investing in Continued Education

Stay ahead of industry trends:

- Attend workshops and seminars
- Follow industry blogs and forums
- Experiment with new technologies and techniques

Conclusion

Starting your own real estate photography business can be a rewarding pursuit with the right planning and execution. Focus on building a strong portfolio, establishing effective marketing strategies, and delivering exceptional client service. As you grow, diversify your offerings and scale your operations to establish a reputable brand in the local real estate market. With dedication, technical skill, and strategic marketing, you can turn your passion for photography into a thriving business that helps clients showcase their properties beautifully and effectively.

How to Start Your Own Real Estate Photography Business: A Comprehensive Guide

In today's fast-paced real estate market, visual presentation plays an increasingly pivotal role in property sales. High-quality real estate photography has become a crucial element for agents and homeowners alike, seeking to attract more buyers and sell properties faster. For entrepreneurs with a passion for photography and an eye for detail, starting a real estate photography business can be a lucrative and fulfilling venture. This article provides an in-depth, step-by-step guide on how to launch and grow your own real estate photography business, covering everything from initial planning to scaling your operations.

Understanding the Real Estate Photography Industry

Before diving into the logistics, it's essential to grasp the scope and demand of the industry. Real estate photography is not just about taking pictures; it's about capturing spaces in ways that highlight their best features, evoke emotion, and motivate potential buyers to take action.

Market Demand & Growth Trends

- The real estate sector relies heavily on visual marketing, especially with the rise of online listings on platforms like Zillow, Realtor.com, and MLS databases.
- According to industry reports, professional real estate photography can increase listing views by up to 60%, leading to faster sales.
- The advent of 3D virtual tours, drone photography, and twilight images has expanded service offerings and revenue streams.

Target Clients

- Real estate agents and brokerages seeking high-quality listing photos.
- Property developers and builders showcasing new developments.
- Individual homeowners looking to sell privately.
- Commercial property owners.

Starting Your Real Estate Photography Business: Planning & Preparation

A successful business begins with solid planning. This phase involves market research, defining your niche, and establishing the foundational elements.

Market Research & Competitor Analysis

- Identify Your Local Market: Analyze the demand for real estate photography in your area. Are there many agents or property developers? What services are they currently using?
- Study Competitors: Review local competitors' websites, service packages, pricing, and client reviews. Identify gaps you can fill or ways to differentiate.
- Pricing Strategies: Determine standard industry rates in your region?these can range from \$100 to \$300 per shoot, depending on complexity.

Defining Your Niche & Service Offerings

- Decide whether you'll focus solely on residential properties, commercial spaces, luxury homes, or vacation rentals.
- Consider expanding services to include drone photography, 360-degree virtual tours, twilight shots, or video walkthroughs.
- Establish packages?basic, standard, premium?to cater to different client needs and budgets.

Legal & Business Foundations

- Register Your Business: Choose a suitable legal structure (LLC, sole proprietorship, etc.) and register with local authorities.
- Tax & Licensing: Obtain necessary permits and understand tax obligations.
- Insurance: Invest in liability insurance and equipment coverage to protect against damages or accidents.
- Contracts & Agreements: Develop clear contracts outlining scope, deliverables, payment terms, and usage rights.

Equipment & Software Essentials

Having the right gear is critical to producing professional-quality images that stand out.

Camera & Lenses

- A full-frame DSLR or mirrorless camera (e.g., Canon EOS R, Nikon Z6, Sony A7 series) ensures high image quality.
- Use wide-angle lenses (10-24mm, 14-24mm, or similar) to capture spacious interiors.
- Consider a tilt-shift lens for correcting perspective distortions in architectural shots.

Tripods & Stabilization

- A sturdy tripod ensures stability during long exposures.
- A remote shutter release or camera timer minimizes vibrations.

Lighting Equipment

- Natural light is preferred, but having portable flash or strobe lights helps fill shadows.
- Consider lighting kits for interiors with poor lighting conditions.

Unmanned Aerial Vehicles (Drones)

- Obtain FAA or local drone certifications if applicable.
- Invest in drones with high-resolution cameras (e.g., DJI Mavic series) for aerial shots.

Editing Software

- Use professional editing tools like Adobe Lightroom and Photoshop for post-processing.
- Consider HDR (High Dynamic Range) merging techniques to balance exposure.

Building Your Portfolio & Brand

Your portfolio is your primary marketing tool, showcasing your skills and style.

Sample Projects & Testimonials

- Start by offering discounted or free shoots for friends, family, or local listings to build a diverse portfolio.
- Request client testimonials and reviews to enhance credibility.

Creating a Professional Website

- Develop a user-friendly website featuring your portfolio, service packages, pricing, and contact information.
- Optimize for SEO: include relevant keywords like "real estate photographer in [your city]."

Social Media & Online Presence

- Leverage platforms like Instagram, Facebook, and LinkedIn to showcase recent work.
- Use targeted advertising to reach local real estate professionals.

Effective Marketing & Client Acquisition Strategies

Growing your client base involves proactive marketing and relationship building.

Networking & Partnerships

- Attend local real estate events, open houses, and industry meetups.
- Partner with real estate agents, brokers, and property managers to offer exclusive deals.

Referral & Loyalty Programs

- Implement referral discounts for clients who bring new business.
- Offer package discounts for repeat clients.

Online Advertising & Listings

- Invest in Google Ads targeting local clients.
- List your services on real estate and photography directories.

Operational Tips & Scaling Your Business

As your business grows, focus on efficiency and expanding your service offerings.

Streamlining Workflow

- Develop standard operating procedures for shoots, editing, and delivery.
- Use project management tools to track jobs and deadlines.

Expanding Service Offerings

- Add drone photography, virtual tours, or video walkthroughs.
- Offer staging advice or interior photography consulting.

Hiring & Outsourcing

- Hire assistants or additional photographers as demand increases.
- Outsource editing to trusted freelancers if workload becomes unmanageable.

Investing in Business Growth

- Attend industry conferences to stay updated on trends.
- Invest in higher-end equipment or software to improve quality.

Challenges & How to Overcome Them

Starting a real estate photography business is rewarding but not without hurdles.

- Competitive Market: Differentiate through unique services or superior quality.
- Variable Income: Maintain a financial buffer and diversify services.
- Time Management: Schedule shoots efficiently; batch editing sessions.
- Technological Changes: Keep up with industry tools, trends, and software updates.

Conclusion: Turning Your Passion into Profit

Launching your own real estate photography business can be an exciting and profitable endeavor with the right preparation, equipment, and marketing strategies. By understanding industry demands, honing your skills, building a compelling portfolio, and establishing solid client relationships, you can carve out a successful niche in the competitive real estate market. Remember, consistency, professionalism, and continuous learning are key to transforming your passion for photography into a thriving business.

Whether you're just starting out or looking to elevate your existing services, taking a strategic and thorough approach will position you for long-term success. With dedication and creativity, your real estate photography business can become a trusted resource for agents and property owners seeking stunning visuals that sell.

Question What are the essential steps to start my own real estate photography business? **Answer** Begin by researching the local real estate market, investing in quality camera equipment and editing software, building a portfolio of sample work, setting competitive pricing, and marketing your services through online platforms and networking with real estate agents. How much initial investment do I need to start a real estate photography business? The initial investment can vary, but typically it includes a good DSLR or mirrorless camera, wide-angle lenses, tripod, lighting equipment, editing software, and marketing materials. Expect to spend between \$1,000 to \$5,000 depending on the quality of gear you choose. What skills are necessary to succeed in real estate photography? Key skills include proficiency in photography techniques, understanding of lighting and composition, knowledge of editing software like Lightroom or Photoshop, good communication with clients, and an understanding of the real estate market to meet client needs effectively. How can I effectively market my real estate photography services? Create a professional website and social media profiles showcasing your portfolio, network with local real estate agents and agencies, join online classifieds and real estate platforms, offer special promotions or discounts initially, and

ask satisfied clients for testimonials and referrals. What legal or business considerations should I keep in mind when starting my real estate photography business? Register your business according to local regulations, obtain any necessary permits or licenses, create contracts for clients, set clear pricing and payment terms, and ensure you have insurance coverage for equipment and liability to protect your business.

Related keywords: real estate photography business, starting a real estate photography, real estate photography tips, photography business startup, real estate photography equipment, marketing real estate photos, building a photography portfolio, real estate photography pricing, photography business plan, attracting real estate clients

Estate accounting template

Estate accounting template is an essential tool for estate administrators, executors, and trustees to efficiently manage and document the financial affairs of an estate. Proper estate accounting ensures transparency, compliance with legal requirements, and provides clear records for beneficiaries and courts. In this comprehensive guide, we will explore the importance of estate accounting templates, how to choose or create an effective one, and best practices for maintaining accurate estate records.

Understanding the Importance of an Estate Accounting Template

What is an Estate Accounting Template?

An estate accounting template is a structured document or digital spreadsheet designed to record all financial transactions related to an estate. It typically includes sections for income, expenses, assets, liabilities, and distributions. The template provides a standardized format to ensure all relevant financial information is captured accurately and consistently.

Why Use an Estate Accounting Template?

Using a template offers several advantages:

- **Consistency:** Ensures uniform recording of transactions, making it easier to review and verify.
- **Efficiency:** Saves time by providing pre-designed fields and categories.
- **Accuracy:** Reduces errors through organized structure and prompts for necessary data.
- **Legal Compliance:** Facilitates transparency and proper documentation for court proceedings or

beneficiary review.

- **Ease of Reporting:** Simplifies the creation of financial reports and statements required during estate settlement.

Components of an Effective Estate Accounting Template

An effective estate accounting template covers all relevant financial aspects of the estate. Below are the core components to include:

1. Basic Estate Information

- Estate Name or Identifier
- Executor or Trustee Name
- Date Range of Accounting Period
- Opening and Closing Balances

2. Income Section

Track all income generated by estate assets:

- Interest and Dividends
- Rental Income
- Sale of Assets
- Other Income

3. Expenses and Disbursements

Record all expenses related to estate management:

- Legal Fees
- Appraisal Fees
- Maintenance and Repairs
- Taxes (Estate, Income, Property)
- Funeral and Burial Costs
- Other Expenses

4. Assets Inventory

A comprehensive list of estate assets, including:

- Real Estate Properties
- Bank Accounts
- Investments (Stocks, Bonds)
- Personal Property
- Intangible Assets (Patents, Licenses)

5. Liabilities and Debts

Document all liabilities:

- Mortgages
- Personal Loans
- Credit Card Debts
- Taxes Owed
- Other Outstanding Debts

6. Distributions to Beneficiaries

Record all disbursements:

- Principal Distributions
- Interest or Income Distributions
- Expenses Paid on Behalf of Beneficiaries

7. Summary and Reconciliation

Provide a summary of the estate's financial position:

- Total Assets
- Total Liabilities
- Net Estate Value
- Starting and Ending Balances

How to Create or Choose an Estate Accounting Template

Creating a Custom Estate Accounting Template

If you prefer a tailored solution, follow these steps:

- Identify all relevant financial categories specific to your estate.
- Design a spreadsheet or document with clear sections for each component listed above.
- Use formulas to automatically calculate totals, balances, and net values.
- Ensure the template is adaptable for future periods or additional entries.
- Include space for notes and explanations for complex transactions.

Using Pre-made Estate Accounting Templates

Alternatively, many online resources offer ready-to-use templates:

- Search for estate accounting templates on legal and financial websites.
- Use templates compatible with Excel, Google Sheets, or specialized estate management software.
- Ensure the template is comprehensive and customizable to your estate's unique needs.

Best Practices for Maintaining Estate Accounting Records

Regular Updates

Keep the estate accounting template updated regularly to reflect all transactions:

- Record income and expenses promptly.
- Reconcile bank statements and asset valuations periodically.
- Update asset and liability lists as changes occur.

Organize Supporting Documentation

Maintain copies of all supporting documents:

- Receipts
- Invoices
- Bank Statements
- Appraisal Reports

- Legal Documents

Secure Your Records

Estate information is sensitive; ensure records are stored securely:

- Use password-protected files.
- Keep physical copies in a safe location.
- Limit access to authorized personnel only.

Consult Professionals

Work with estate attorneys, accountants, or financial advisors to:

- Verify accuracy.
- Ensure compliance with legal requirements.
- Obtain expert advice on complex transactions.

Legal Considerations and Compliance

Filing Requirements

Estate accounting templates facilitate the preparation of:

- Financial reports for court filings
- Tax returns
- Beneficiary statements

Transparency and Beneficiary Rights

Accurate records help demonstrate transparency and protect the estate executor against disputes or allegations of mismanagement.

Adherence to Legal Standards

Different jurisdictions may have specific requirements for estate accounting. Ensure your template complies with local laws and regulations.

Conclusion

An estate accounting template is a vital tool that simplifies the complex process of managing an estate's financial affairs. By systematically capturing income, expenses, assets, liabilities, and distributions, it fosters transparency, legal compliance, and efficient estate settlement. Whether you choose to create a customized template or utilize existing ones, maintaining meticulous records throughout the estate administration process ensures smooth operations and protects the interests of all parties involved. Proper estate accounting ultimately honors the estate owner's wishes and provides beneficiaries with confidence in the management of their inheritance.

Estate Accounting Template: A Comprehensive Guide to Managing Estate Finances Effectively

Managing an estate involves a complex web of financial transactions, legal considerations, and meticulous record-keeping. An estate accounting template serves as an essential tool to streamline this process, providing a structured framework for tracking assets, liabilities, income, expenses, and distributions. Whether you are an executor, estate administrator, or legal professional, employing a well-designed estate accounting template can ensure transparency, accuracy, and compliance with legal standards. This article delves deeply into the importance, features, types, benefits, and best practices associated with estate accounting templates, equipping you with the knowledge to manage estate finances confidently and efficiently.

Understanding Estate Accounting Templates

What is an Estate Accounting Template?

An estate accounting template is a pre-designed document or spreadsheet that facilitates the systematic recording and reporting of all financial activities related to an estate. It acts as a ledger that captures every transaction—such as income from estate assets, expenses incurred during administration, and distributions made to beneficiaries. The template ensures that all financial dealings are documented clearly, enabling accurate reporting for court proceedings, tax filings, and beneficiary review.

Why Use an Estate Accounting Template?

Using a dedicated template simplifies complex estate management tasks by:

- Ensuring completeness and accuracy in record-keeping
- Facilitating transparency among beneficiaries and legal authorities
- Saving time with organized categories and automated calculations
- Providing a clear audit trail for financial activities

- Assisting in preparing estate tax returns and final accounting reports

Key Features of an Effective Estate Accounting Template

An effective estate accounting template should encompass several core features to cater to the diverse needs of estate management:

Comprehensive Asset and Liability Tracking

- Listings of all estate assets, including real estate, bank accounts, investments, personal property, and digital assets
- Recording liabilities such as mortgages, loans, and unpaid bills

Income and Expense Recording

- Tracking income generated from estate assets (interest, dividends, rental income)
- Documenting expenses such as legal fees, maintenance costs, taxes, and estate administration costs

Distribution and Disbursement Module

- Recording payments made to beneficiaries
- Documenting transfers, sales, or liquidation of assets

Legal and Compliance Documentation

- Space for noting court filings, notices, and legal fees
- Ensuring compliance with local estate laws and tax regulations

Reporting and Summary Features

- Generating balance sheets, income statements, and cash flow reports
- Offering summaries at any given date or period

User-Friendly Interface and Flexibility

- Intuitive layout for ease of use
- Customizable categories and fields to adapt to specific estate needs

Types of Estate Accounting Templates

Estate accounting templates come in various formats, each suited to different complexities and user preferences:

Spreadsheet-Based Templates

- Commonly created in Excel, Google Sheets, or similar software
- Offer high customization and automation through formulas
- Suitable for small to medium estates with straightforward transactions

Software-Integrated Templates

- Built into estate management or accounting software (e.g., QuickBooks, Quicken)
- Provide automation, backups, and integration with bank accounts
- Ideal for larger estates or those requiring frequent updates

Printable Paper Templates

- Designed for manual entry and physical record-keeping
- Useful in low-tech environments or for legal documentation purposes

Custom-Built Templates

- Developed by professionals to fit specific estate structures
- Offer tailored features and detailed reporting

Benefits of Using an Estate Accounting Template

Implementing a well-structured template offers numerous advantages:

Enhanced Organization and Clarity

- Centralizes all financial data in one accessible location
- Reduces the risk of missing or duplicated entries

Legal and Beneficiary Transparency

- Provides clear documentation to beneficiaries and courts
- Facilitates smooth estate settlement processes

Time and Effort Savings

- Automates calculations and report generation
- Simplifies periodic reconciliations and final accounting

Compliance and Audit Readiness

- Ensures adherence to legal standards
- Maintains detailed records for audits or disputes

Financial Accuracy and Accountability

- Minimizes errors through formulas and structured categories
- Supports accurate valuation and tax calculations

Best Practices for Using Estate Accounting Templates

To maximize the effectiveness of your estate accounting process, consider the following best practices:

Regular Updates and Reconciliation

- Update records promptly with every transaction
- Reconcile bank statements and asset valuations regularly

Comprehensive Documentation

- Attach supporting documents like receipts, legal notices, and appraisal reports
- Maintain a clear audit trail

Segregate Personal and Estate Finances

- Keep estate-related transactions separate from personal accounts
- Prevent mixing of funds to avoid legal complications

Secure Storage and Backup

- Protect sensitive financial data with passwords or encryption
- Backup files periodically to prevent data loss

Consult Professionals When Needed

- Engage accountants or estate lawyers for complex issues
- Use templates as tools, not substitutes for professional advice

Choosing the Right Estate Accounting Template

Selecting an appropriate template depends on several factors:

Estate Size and Complexity

- Small estates may suffice with simple spreadsheet templates
- Larger estates with numerous assets and liabilities might require specialized software

Technical Skills

- Opt for user-friendly templates if you have limited accounting experience
- Consider customizable templates if you possess advanced skills

Legal and Regulatory Requirements

- Ensure the template complies with local estate laws and tax regulations

- Consult legal professionals to verify compliance

Budget Constraints

- Free spreadsheet templates are widely available
- Premium software offers additional features at a cost

Conclusion

An estate accounting template is a vital resource in the estate management process, providing structure, clarity, and legal compliance. Its features—such as asset tracking, income and expense recording, and reporting capabilities—are designed to streamline complex financial activities and foster transparency among beneficiaries and legal authorities. Whether you opt for simple spreadsheets or sophisticated software, adopting a structured template ensures meticulous record-keeping, reduces errors, and facilitates smooth estate settlement. By following best practices and choosing the right template for your estate's size and complexity, you can manage estate finances confidently, ethically, and efficiently, ultimately honoring the wishes of the deceased while safeguarding the interests of all involved parties.

Question What is an estate accounting template and why is it important? An estate accounting template is a structured document used to track and report all financial transactions related to an estate. It ensures transparency, accuracy, and compliance with legal requirements during estate administration. **Answer** What are the key components included in an estate accounting template? Key components typically include a list of assets and liabilities, income and expenses, distributions to beneficiaries, dates of transactions, and supporting documentation for each entry. How can using an estate accounting template simplify the estate settlement process? Using a template provides a clear, organized record of all financial activities, making it easier to prepare reports, identify discrepancies, and facilitate communication with beneficiaries and legal authorities. Are there any free or customizable estate accounting templates available online? Yes, many websites offer free or customizable estate accounting templates that can be tailored to specific estate sizes and complexities, helping executors and estate professionals manage finances efficiently. What should I consider when choosing an estate accounting template for my needs? Consider the complexity of the estate, the level of detail required, ease of use, compatibility with accounting software, and whether it meets legal reporting standards in your jurisdiction.

Related keywords: estate accounting, property management accounting, real estate financial template, estate bookkeeping template, property accounting spreadsheet, estate expense tracker, real estate budget template, property income statement, estate financial report, real estate accounting software

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